

Profit and Loss

Myoaligner

January 1-June 30, 2025

DISTRIBUTION ACCOUNT	TOTAL			
	JAN 1 - JUN 30 2025	JAN 1 - JUN 30 2024 (PY)	% CHANGE (PY)	% OF INCOME
Income				
4000 Myoaligner Onboarding	0	0		0.0 %
4001 Myoaligner Accelerated Onboarding	17,862.05	31,338.87	-43.0 %	16.23 %
Total for 4000 Myoaligner Onboarding	\$17,862.05	\$31,338.87	-43.0 %	16.23 %
4007 Conferences	0	0		0.0 %
4008 Event Income	1,699.05	1,861.48	-8.73 %	1.54 %
Total for 4007 Conferences	\$1,699.05	\$1,861.48	-8.73 %	1.54 %
4010 Myoaligner Device	90,469.23	45,840.60	97.36 %	82.22 %
Total for Income	\$110,030.33	\$79,040.95	39.21 %	100.0 %
Cost of Goods Sold				
4101 Merchant Service Fees - COGS	\$223.61	0		0.2 %
4102 Stripe Fee COGS	1,631.98	717.56	127.43 %	1.48 %
4103 WePay Fee COGS		1,288.51	-100.0 %	0.0 %
Total for 4101 Merchant Service Fees - COGS	\$1,855.59	\$2,006.07	-7.5 %	1.69 %
4104 Postage & Shipping - COGS	1,783.96	2,045.62	-12.79 %	1.62 %
4105 Supplies & Materials - COGS	7,009.27	11,358.71	-38.29 %	6.37 %
4106 Laboratory Fees - COGS	35,726.95	39,739.59	-10.1 %	32.47 %
Total for Cost of Goods Sold	\$46,375.77	\$55,149.99	-15.91 %	42.15 %
Gross Profit	\$63,654.56	\$23,890.96	166.44 %	57.85 %
Expenses				
5000 Bank Service Charges	\$62.55	0		0.06 %
5001 Bank Fees	368.00	234.06	57.22 %	0.33 %
Total for 5000 Bank Service Charges	\$430.55	\$234.06	83.95 %	0.39 %
5035 Travel Expense	4,317.02	8,352.38	-48.31 %	3.92 %
5050 Facility Expenses	0	0		0.0 %
5060 Rent Expense	14,605.40	7,000.00	108.65 %	13.27 %
5063 Janitorial	800.00	1,500.00	-46.67 %	0.73 %
5064 Repairs & Maintenance	1,029.11	226.95	353.45 %	0.94 %
5065 Telephone	722.71			0.66 %
Total for 5050 Facility Expenses	\$17,157.22	\$8,726.95	96.6 %	15.59 %
5070 Marketing Expenses	0	0		0.0 %
5075 Advertising/Marketing	973.93	872.51	11.62 %	0.89 %
Total for 5070 Marketing Expenses	\$973.93	\$872.51	11.62 %	0.89 %
5100 General Business Expenses	\$205.69	0		0.19 %
5041 Office Supplies	441.70	1,919.56	-76.99 %	0.4 %
5042 Beverage & Reception	63.24			0.06 %

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5105 Accounting fees	1,857.25	3,000.00	-38.09 %	1.69 %
5110 Bookkeeping Fees	2,085.75	3,557.00	-41.36 %	1.9 %
5125 Dues and Subscriptions	3,166.68	1,794.00	76.52 %	2.88 %
5135 Sales Commission	9,225.00			8.38 %
5200 Insurance Expenses	\$2,049.90	0		1.86 %
5205 General Liability	612.00	3,906.39	-84.33 %	0.56 %
5210 Workers Comp Insurance	186.53			0.17 %
Total for 5200 Insurance Expenses	\$2,848.43	\$3,906.39	-27.08 %	2.59 %
5220 Legal Fees	3,555.00	21,978.00	-83.82 %	3.23 %
5225 Licenses and Fees	3,100.00	7,653.00	-59.49 %	2.82 %
5300 Office Expense	0	0		0.0 %
5340 Merchant Card Fees	0	0		0.0 %
5345 PayPal	76.29			0.07 %
Total for 5340 Merchant Card Fees	\$76.29	0		0.07 %
5349 Software support	7,851.18	4,074.84	92.67 %	7.14 %
5350 Web Design/Virtual Office	83.88			0.08 %
Total for 5300 Office Expense	\$8,011.35	\$4,074.84	96.61 %	7.28 %
5400 Taxes Paid	450.00	1,087.54	-58.62 %	0.41 %
5028 Contract Labor		2,600.00	-100.0 %	0.0 %
Total for 5100 General Business Expenses	\$35,010.09	\$51,570.33	-32.11 %	31.82 %
5130 Charitable Contributions	150.00	25.00	500.0 %	0.14 %
Discretionary Expenses	0	0		0.0 %
5010 Automobile Expenses	0	0		0.0 %
5012 Fuel	150.64	725.66	-79.24 %	0.14 %
5013 Parking	7.00			0.01 %
Total for 5010 Automobile Expenses	\$157.64	\$725.66	-78.28 %	0.14 %
5020 Meals and Entertainment	2,564.62	717.99	257.19 %	2.33 %
Total for Discretionary Expenses	\$2,722.26	\$1,443.65	88.57 %	2.47 %
Payroll Expenses	0	0		0.0 %
5025 Payroll Taxes	4,112.56	5,353.25	-23.18 %	3.74 %
5026 Staff Wages	31,546.74	47,496.46	-33.58 %	28.67 %
5027 Payroll Processing	649.00	840.00	-22.74 %	0.59 %
Staff Continuing education	600.00			0.55 %
5037 Reimbursements (Internet Stipend)		46.15	-100.0 %	0.0 %
Total for Payroll Expenses	\$36,908.30	\$53,735.86	-31.32 %	33.54 %
Unapplied Cash Bill Payment Expense		1,000.00	-100.0 %	0.0 %
Uniforms	129.90			0.12 %

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5137 Professional Fees	0	0		0.0 %
5138 Consulting		3,695.70	-100.0 %	0.0 %
Total for 5137 Professional Fees	0	\$3,695.70	-100.0 %	0.0 %
Total for Expenses	\$97,799.27	\$129,656.44	-24.57 %	88.88 %
Net Operating Income	-\$34,144.71	-\$105,765.48	67.72 %	-31.03 %
Other Income				0.0 %
Other Expenses				
9020 Interest Expense	4,909.99	4,905.85	0.08 %	4.46 %
Total for Other Expenses	\$4,909.99	\$4,905.85	0.08 %	4.46 %
Net Other Income	-\$4,909.99	-\$4,905.85	-0.08 %	-4.46 %
Net Income	-\$39,054.70	-\$110,671.33	64.71 %	-35.49 %